

2025 Agent Recruitment Guide



ShipLDi.com

LDi Agent Program

LDi's Agent Program empowers experienced transportation professionals with the tools, support, and flexibility needed to grow their business. With industry-leading technology, a vast carrier network, and comprehensive back-office support, our agents thrive in a collaborative, results-driven environment.

About Logistic Dynamics

Founded in 2003, Logistic Dynamics, LLC. (LDI) is one of North America's fastest-growing logistics providers. Headquartered in Buffalo, NY, we support more than 100 freight brokerage agents across the United States, simplifying full truckload, LTL, air, ocean, and intermodal shipping.

LDI agents are independent business owners backed by our cutting-edge TMS, extensive truckload capacity, and financial support. As a privately owned company, we embrace the agent model, offering industry-leading profit-sharing splits and upfront incentives for new agents.

A Message from Our President

Thank you for exploring the Logistic Dynamics Freight Agent Program! Since 2003, we've focused on helping agents thrive in a competitive industry.

What sets us apart? Our in-house TMS, built with agent input, streamlines load management, tracking, and more, letting you focus on growing your business. Paired with

our extensive carrier network, you'll have everything you need to deliver exceptional service without the hassle.

We see our agents as true partners, providing the tools and support to help you achieve your goals. If you have any questions or want to discuss how we can help grow your business, feel free to reach out!

Evan Gaskill



Being an Agent for LDI is professionally rewarding and allows balance between family and work time. LDI provides all of the backend support and opens the door for agents to run successful and lucrative businesses. Best professional move I have ever made!

Kate
Veteran LDi Agent

LDi Support

Get access to the support you need to grow your business with the LDi team! We're 100% agent-based, meaning we don't have an inside sales team. Every dollar generated comes from our agents. **With LDI as your partner, you receive unmatched support.**

- **Support Services:** Customer and carrier setups (including credit, insurance, and contracts), invoicing and collections, dispatch, legal and compliance, claims, and extra cargo insurance options.
- **Training & Growth:** Software and sales training, onboarding, and ongoing growth support.
- **Pricing & Bids:** Assistance with bids, RFPs, and competitive pricing.

LDi Tech

We understand the challenges in the market, which is why we've developed the ultimate Transportation Management System (TMS). With **LDi Freight 5.0** and **LDi AgentMate** (available on both iOS and Android), our agents are empowered with industry-leading tools to succeed. **The benefits of our technology include:**

- **LDI5:** A web-based TMS built to provide improved load visibility and smooth integrations.
- **Integrated Load Boards** with free rating tools.
- **Simplified Carrier Management:** 1-click setups, instant insurance updates, and comprehensive vetting.
- **Cloud-Based Document Storage** and customer & carrier portals.
- **Advanced Analytics Software** for running hundreds of reports.
- **GPS tracking integration** and EDI capabilities.

LDi Marketing

LDi equips agents with the marketing and lead generation tools needed to stand out and grow their business:

Dedicated Marketing Team: From content and social media to website development, SEO, and more, our marketing team helps you shine while leveraging LDI's strong industry reputation.

Seminars: We host an annual event that focuses on growth, technology, and new opportunities.

Our Compensation

We believe agents deserve more than just a commission split. That's why we provide a comprehensive compensation package designed to help them grow their business and attract top talent as they expand.

Our compensation package includes:

- Up to 70% commission.
- Shared profit from fuel advances and quick pay fees.
- No hidden fees or bad-debt escrow.

Our Services

LDi partners with manufacturers, distributors, and shippers of all sizes to deliver customized transportation solutions tailored to their needs. With a network of over 70,000 vetted carriers—and growing daily—we're equipped to handle any challenge.

LDi Solutions



Full Truckload

- Dry Van, Flatbed, & Power Only
- Temperature-Controlled & Expedited
- Heavy Haul & Over-Dimensional
- Chassis



Intermodal (Rail)

- 23-, 40-, 45-, and 53-foot containers
- Stack Train
- Piggyback & Carload



Less than Truckload

- Regional & National LTL
- Partial / Load to Ride



Ocean

- Full Container Load
- Less than Container Load



Air

- Domestic Air
- International Air

LDi is proud to be a member of the Intermodal Association of North America (IANA), demonstrating our commitment to excellence in intermodal freight transportation.

We are also Hazmat certified and DOD-approved, ensuring we meet the highest standards for safety, security, and specialized logistics needs.

Join the LDi Team

We're looking for experienced brokerage professionals with at least one year of experience and an established customer base.

Our 1099 contract position offers the flexibility to work remotely while leveraging our industry-leading tools, extensive carrier network, and unparalleled support. If you're ready to grow your business with a trusted partner, LDi is the place for you!

Contact us today at Recruiting@ShipLDi.com!

